



# Sebastian Amieva

## Details

International

[www.sebastianamieva.com](http://www.sebastianamieva.com)

## Skills

Mergers & Acquisitions Strategy  
Deal

Deal Structuring & Execution

Capital Allocation & Investment  
Strategy

Investor Relations & Fundraising

Cross-Border Transactions

Portfolio Management

Business Scaling & Turnarounds

Strategic Advisory

## Profile

Mergers & acquisitions specialist and entrepreneur with 12+ years of experience executing and advising on complex transactions across multiple international markets. Proven track record of driving over \$475MM in client acquisitions, scaling companies, and building diversified investment portfolios across agriculture, real estate, consumer, and technology sectors. Combines deep financial expertise, operational leadership, and strategic vision to identify high-value opportunities and deliver long-term investor returns.

## Employment History

### Owner & Publisher, Mergers & Acquisitions Newsletter

- Built and manage a leading digital publication focused on M&A insights, strategy, and deal flow
- Reached an audience of 150,000+ subscribers including investors, operators, and executives
- Provide market analysis, deal breakdowns, and investment insights to a global audience

### Director – Latin American Markets, Big Ben Ventures

- Led M&A and investment activity across Latin America, sourcing and executing strategic transactions
- Contributed to multiple high-value deals and pre-IPO investments
- Played a key role in expanding the firm's regional presence and deal pipeline
- Supported transactions contributing to cumulative deal value exceeding \$475MM

### Founder / Owner, ECP (Brazil)

- Built and scaled one of Brazil's largest LED companies
- Managed assets totaling approximately \$22MM USD
- Oversaw operations, growth strategy, and market expansion within a competitive industrial sector

### Investment Portfolio, Venture Investments (UK & Global)

- Human Forest (Approx. \$21MM valuation)
- Jobmate
- Good Club
- Doctorpedia
- AQai
- Additional early-stage and growth investments across technology and consumer sectors

### Real Estate & Agriculture Investments

- Soy farm operations in Argentina
- Residential and commercial real estate holdings in Argentina
- Diversified real estate portfolio in Georgia (USA)

### Professional Strengths

- Strong ability to identify undervalued assets and growth opportunities
- Deep expertise in international markets and cross-border deal-making
- Entrepreneurial mindset with a focus on scalability and long-term value creation
- Extensive network across investors, founders, and institutional partners