
Growth Line Partner

MERGERS · ACQUISITIONS

Invest With Us in Essential Businesses.

Partner with us to acquire and grow established businesses across high-growth industrial sectors — with disciplined returns and durable, long-term value.



■ 01 · WHO WE ARE

Acquiring niche businesses for mutual growth.

We align with investors, lenders, and owner-operators across warehousing, transportation, agriculture, logistics, services, and infrastructure — building durable value together.

01

Investment Focus

Niche acquisitions in warehousing, transportation, agriculture, logistics, services, and infrastructure — sectors with durable, long-term demand, with an investor ROI of 30%.

02

Acquisition Objective

Established small to mid-sized companies with proven cash flow and clear runway for operational and technological upside.

03

Growth Strategies

Disciplined integration, technology adoption, and strategic alignment with core operations to compound stakeholder value.

■ 02 · INVESTMENT THESIS

Established. Profitable. Essential.

We focus on profitable businesses in essential industries — companies with established market positions and significant upside through operational improvement and modernization.

01 · CRITERION

Target Profile

Established, profitable businesses with proven track records.

02 · CRITERION

Market Position

Strong customer relationships and defensible niches.

03 · CRITERION

Revenue Range

\$1M – \$10M in annual revenue.

04 · CRITERION

Growth Potential

Significant upside via technology adoption and operational improvement.

05 · CRITERION

Profitability

Positive EBITDA with consistent cash generation.

06 · CRITERION

Industry Focus

Essential industries with long-term demand drivers.

04 · MANUFACTURING



■ **04 · MANUFACTURING**

Technology-Driven Growth

Reshoring momentum and modernization across U.S. industry.

American manufacturing is in the early innings of a multi-decade modernization cycle, powered by reshoring, AI-enabled production, and historic private capital commitments.

\$2.3T

U.S. GDP CONTRIBUTION

\$500B

PRIVATE SECTOR COMMITMENTS

80%

SMART MANUFACTURING ADOPTION

KEY OPPORTUNITIES

■ **Reshoring drivers**

Tax incentives and supply chain resilience accelerating onshore production.

■ **Aftermarket opportunity**

Higher-margin parts and services compounding lifetime equipment value.

■ **Data center demand**

Multi-year tailwind for power, cooling, and infrastructure equipment.

05 · WAREHOUSING & LOGISTICS

\$1.4T Powered by E-Commerce

Automation and AI redefining the modern supply chain.

E-commerce, automation, and supply chain reinvention have made warehousing one of the fastest-growing — and most investable — pieces of the modern economy.

\$1.42T

GLOBAL MARKET 2026

8% CAGR

ANNUAL GROWTH

+28%

EMPLOYMENT GROWTH

KEY OPPORTUNITIES

■ **Smart warehousing**

AI-driven inventory, robotics, and IoT integration cutting unit costs.

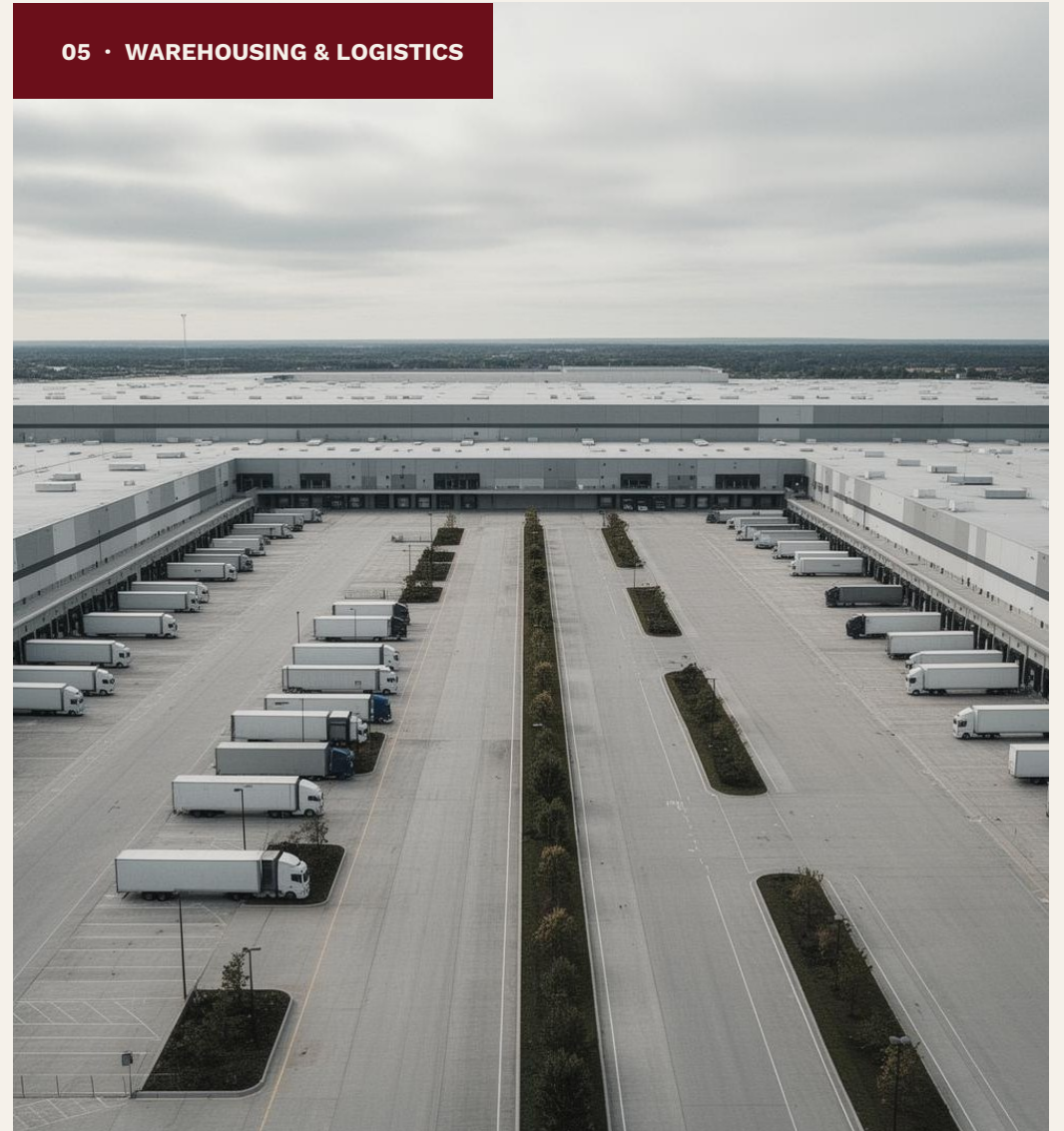
■ **E-commerce fulfillment**

Last-mile and micro-fulfillment capacity capturing demand.

■ **On-demand capacity**

Flexible warehousing models meeting variable demand patterns.

05 · WAREHOUSING & LOGISTICS



06 · TRANSPORTATION



■ **06 · TRANSPORTATION**

Essential Infrastructure

Stabilizing fundamentals with multi-year modernization upside.

Freight transportation remains the backbone of physical commerce — a sector whose fundamentals are stabilizing as fleet modernization and digital optimization unlock margin.

\$1.43T

MARKET SIZE BY 2026

13.99B

TONS BY 2035

3.8% CAGR

THROUGH 2031

KEY OPPORTUNITIES

■ **Fleet modernization**

Electrification, autonomy, and emissions compliance opportunities.

■ **Digital optimization**

IoT and predictive maintenance increasing fleet uptime.

■ **Specialized freight**

Premium economics in temperature-controlled and hazmat segments.

07 · AGRICULTURE

\$2.4T Transformed by Tech

Precision agriculture and AgTech reshaping a foundational industry.

Agriculture is undergoing a quiet technology revolution — precision equipment, autonomy, and AgTech services are creating new categories of consolidation and value creation.

\$2.42T

MARKET SIZE 2025

\$135K

AVG FARM INCOME 2026

\$44.3B

GOVERNMENT SUPPORT

KEY OPPORTUNITIES

■ **AgTech services**

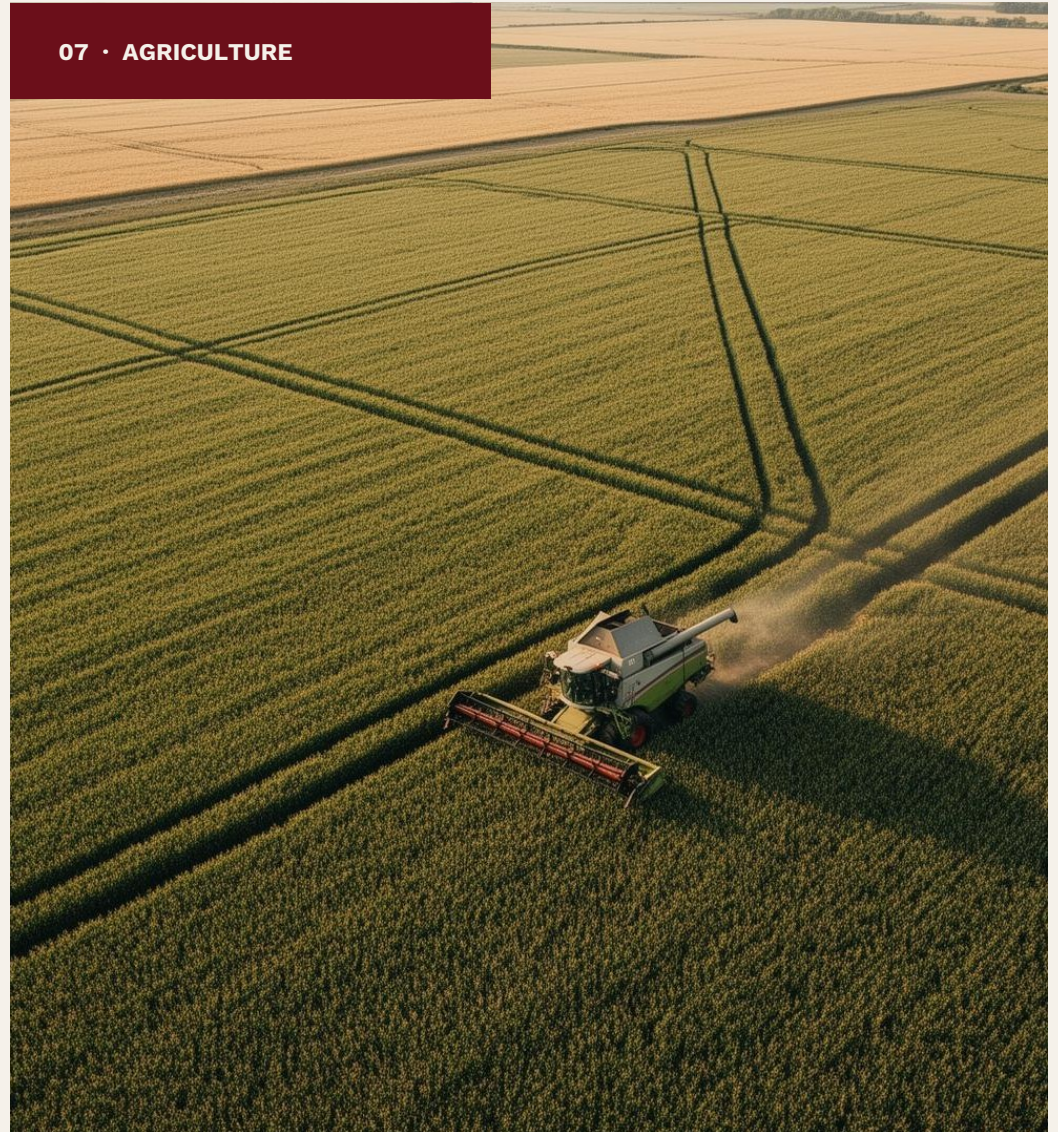
13.6% CAGR in software, sensing, and data services.

■ **Consolidation runway**

Fragmented operators and input providers ripe for roll-ups.

■ **Export growth**

2.0% CAGR in U.S. agricultural exports through the decade.



08 · BLUE-COLLAR SERVICES



■ **08 · BLUE-COLLAR SERVICES**

Recession-Resistant Demand

Essential infrastructure services with durable, repeatable economics.

Skilled-trade businesses provide essential services with predictable demand — and the fragmentation of the market creates one of the most attractive consolidation opportunities in the U.S. economy.

\$543B

U.S. HOME SERVICES 2025

6.6% CAGR

ANNUAL GROWTH

\$1.76T

GLOBAL HVAC BY 2030

KEY OPPORTUNITIES

■ **M&A consolidation**

Highly fragmented markets primed for roll-up strategies.

■ **Skilled labor premium**

Strong valuations for businesses with retained tradespeople.

■ **Tech-enabled service**

AI dispatch and predictive maintenance unlocking margin.

■ 09 · INFRASTRUCTURE

Essential Networks

Physical assets driving long-term economic stability.

Infrastructure remains mission-critical and policy-tailwinded — from smart, IoT-enabled assets to AI-driven data centers and clean energy networks underpinning the next economy.

\$1.50T

U.S. MARKET 2026

2.1%

GDP CONTRIBUTION

\$1.38B+

ANNUAL IIJA STIMULUS

KEY OPPORTUNITIES

■ **Smart infrastructure**

20.5% CAGR through 2030 for IoT-enabled physical assets.

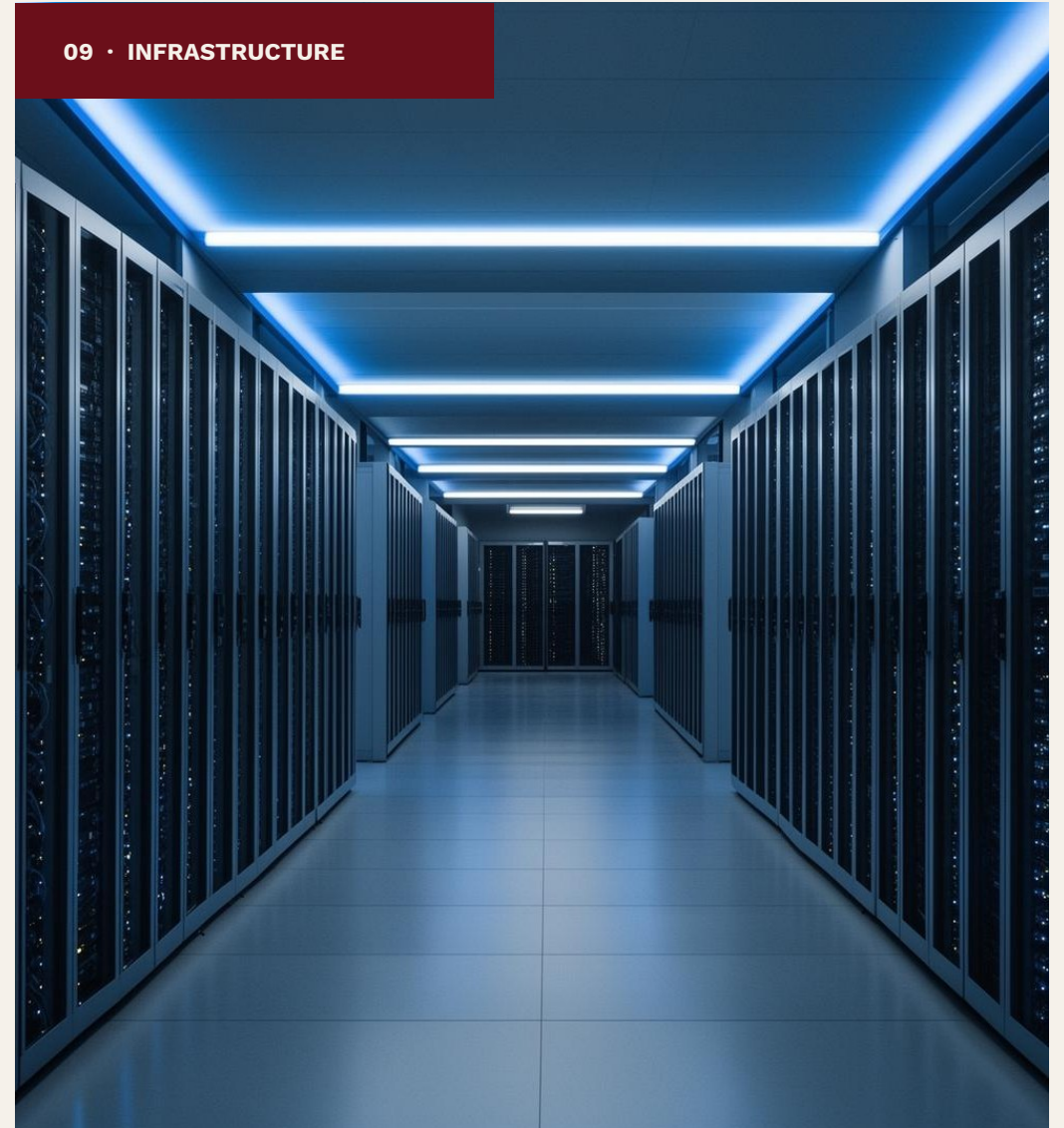
■ **Data centers for AI**

Generational investment in AI-supporting infrastructure.

■ **Maintenance & modernization**

Preventative services for aging national assets.

09 · INFRASTRUCTURE



■ 10 · BEYOND CORE SECTORS

Open to exceptional businesses across all sectors.

Industrials are our home, but we remain open to strong management teams and durable businesses anywhere in the economy. We are long-term stewards focused on preserving culture, people, and legacy while driving disciplined, strategic growth.

— **EBITDA-positive**

\$1M – \$5M EBITDA businesses with consistent profitability

— **Recurring revenue**

Subscription, contract, or repeat-purchase models

— **Defensible moat**

Sustainable competitive advantages within their niche

— **Values-driven**

Management teams aligned on culture and long-term thinking



We are long-term stewards — focused on preserving the unique cultures, people, and legacies of every business we acquire, while driving thoughtful, strategic growth.

GROWTH LINE PARTNER

Investment Philosophy

■ 03 · INVESTMENT TERMS

Aligned Capital. Disciplined Returns.

Clear terms designed to align investor capital with long-term operational value creation across our portfolio of essential, profitable businesses.

01 · INVESTOR ROI TARGET

30%

Targeted return on invested capital, driven by operational improvement and disciplined acquisition pricing.

02 · EQUITY STRUCTURE

Step-Up Equity

Tiered equity participation rewarding patient capital and sustained value creation throughout the hold period.

03 · INVESTMENT SIZE

\$100K – \$500K

Per-investor commitment range, enabling a curated syndicate of aligned partners alongside the operating team.

■ 10 · LEADERSHIP

The team behind every partnership.

Operators and investors with hands-on experience guiding owners through the most important transition of their professional lives.



FOUNDING PARTNER

Sebastian Amieva

Seasoned investor with 100+ acquisitions across the U.S. and Europe. Deep expertise in SME M&A, sales, and marketing — focused on maximizing business value and crafting exceptional owner outcomes through thoughtful deal structuring.



MANAGING PARTNER

Cody Herbst

Brings cross-industry operating knowledge and an owner-first approach to every transaction. Hands-on experience across multiple industries shapes a compassionate, value-creating transition for sellers and their teams.

11 · CONTACT

Let's build something together.

WHAT WE'RE LOOKING FOR

- Investors and lenders aligned on long-term value
- Positive EBITDA and consistent cash flow
- Strong market position with growth potential
- Owners seeking succession or growth capital

WHAT WE OFFER

- Fair valuation grounded in market reality
- Operational expertise to drive growth
- Commitment to preserving company culture
- Long-term partnership approach

Cody Herbst · Managing Partner

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